

YEAR OF CHALLENGES

1. INTRODUCTION

Chitrika is an artisan support organization working in Andhra Pradesh. The organization was founded to support artisans in marketing, production and institutional aspects. Apart from support to artisans in their current livelihoods, Chitrika will also aid them in accessing better livelihood options outside the value-chain. Chitrika's focus is to create self-sustaining institutions of the artisans. Transferring the marketing skills, building market intelligence network and providing access to technology are crucial to translate market knowledge into marketing skills. When such kind of systems are created where the artisans are in direct contact with the dynamic scenarios, a way to sustainable artisan livelihoods will emerge and this sums up Chitrika's core philosophy. Chitrika will primarily work in Andhra Pradesh covering five artisan livelihoods by the year 2015. Its key activities can be broadly classified as 1) Collectives Promotion, 2) Linking the artisans to vectors – market, technology and finance, 3) Education of producer, user and marketer, 4) Enhancing the current artisan practices through – better technology, environmental friendly processes and producer-controlled interventions.

2. THE YEAR

This has been one of the testing years of Chitrika in terms of its own learning and funds. Even with limited resources, the focus and enthusiasm continued to initiate new activities. Apart from promotion of two new cooperatives – one with lac-ware cluster, Chitrika also completed SDTT funded Andhra Pradesh cotton handloom market survey. The main focus was on consolidating the activities in the cooperative and on exploring issues other than cooperative promotion.

The main activities of Chitrika month-wise have been presented below.

| # | Month | | Internal work | External Work |
|---|-----------|---|---|---------------|
| 1 | April | * | Preparation of annual reports of Chitrika | |
| | | * | Support in the preparation of financial | |
| | | | statements of the cooperatives | |
| | | * | Preparation for Board/General body | |
| | | | meeting | |
| | | * | Audit of the cooperatives | |
| 2 | May | * | Annual Review | LANCO |
| | | * | Internal Systems | UNDP |
| | | * | New cooperatives exploration – Kumkam, | |
| | | | Boddam | |
| | | * | Board Meeting | |
| | | * | Cooperative Support | |
| 3 | June | * | Two training programmes | LANCO |
| | | * | Cooperative Support | UNDP |
| | | * | New employee induction | |
| | | * | SDTT | |
| 4 | July | * | Funding Exploration | UNDP |
| | | * | Cooperative Support | World Vision |
| | | * | SDTT | |
| 5 | August | * | Training weavers' cooperative | UNDP |
| | _ | * | Cooperative Support | LANCO |
| | | * | Collaboration finalization with Maya | |
| | | | Organic | |
| | | * | SDTT | |
| 6 | September | * | New employee induction | UNDP |
| | | * | Funding Exploration | LANCO |
| | | * | SDTT | |
| 7 | October | * | SDTT | UNDP |
| | | * | Board Meeting | |
| | | * | Cooperative Support | |
| 8 | November | * | | |
| | | * | Cooperative Support | |
| | | * | Management traineeship Project planning & | |
| | | | review – garmenting unit | |

2.1 Time-Line of Work

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| | | Associate engagement with ALCI Collaborations with SERP | |
|----|----------|--|-------------------------------|
| 9 | December | SDTT APTDC contract for ETP Cooperative Support Management traineeship project review – garmenting unit | UNDP LANCO |
| 10 | January | SDTT Cooperative Support New employee induction Funding follow-up with DRDA, FWWB | LANCO |
| 11 | February | NABARD field visit Funding explorations Cooperative Support SDTT | |
| 12 | March | SDTT Cooperative Support New proposals development | Transforming India article |

2.2 In the field.....

Chitrika started out with a vision to work with artisans across Andhra Pradesh in 2005. The vision broadened over next three years to include alternative livelihoods of artisans to widen the definition of artisans in the current mechanized context. The following table brings out the evolution of Chitrika since its inception: The key activities of the organization with the cooperatives are given below:

| # | Aspect | Activities |
|---|------------|---|
| 1 | Trainings | → Completion of training on cooperative management, marketing and technology to Devaravalasa cooperative – Mangalagiri and Hyderabad |
| | | \rightarrow Introductory training to Boddam and Kumkam weavers |
| | | \rightarrow Two trainings for Etikoppaka weavers – exposure visit to Chennapatna |
| | | and Bangalore, cooperative management training in Hyderabad |
| | T | \rightarrow Hands on rapid training to staff of the cooperative societies |
| 2 | Technology | → Measurement and placement correction of looms in Devaravalasa and Boddam |
| | | → Usage of winding machine for winding the yarn |
| | | \rightarrow Experimentation with new yarn and combination of different yarn |
| | | → Better quality checking practices – using lens to check the pick |
| 3 | Finance | → Explored the local financial sources like bank, traders, self-help groups, NGOs for loans. Some sources have potential but are yet to materialize |
| | | → Chitrika has given working capital support of Rs. 2.5 lakhs to two weavers cooperatives |
| | | → Chitrika has also given Rs. 50,000 general loan to SUCCS for loaning to members for general purposes other than weaving |
| 4 | Systems | \rightarrow Computerized the monthly financial reporting system for the cooperative |
| | | → Introduced new system of selling yarn to the member and buying cloth from them. But the system is facing many issues as the weavers are not ready to take cut in the wages for the yarn deficit from their side |
| | | → Half-yearly internal audit of the cooperatives |
| | | → Legalizing wood procurement system for Etikoppaka cooperative is facing rough weather |
| | | → Streamlining the production planning system by slowly delegating the same to Chitrika cluster staff and production in-charge of the cooperative |
| | | → Introducing formats for minutes, monthly budget and cooperative monitoring checklist |
| | New Units | → Garmenting Unit in Ponduru to be owned by cooperative |
| | | \rightarrow Yarn bank – estimations have been made of yarn usage – no progress |
| | | due to lack of working capital |
| | | → Outlet in Ponduru – cost seems high to break-even |

2.2.1 Snapshot of the progress of the cooperatives as on 31st March 2009 since its inception Chitrika planned to promote two more cooperatives of which one attempt in Kumkam village did not yield result whereas one cooperative in Boddam has been formed. Now SUCCS society in Devaravalasa is ready for the next level of growth and has the potential to become a model cooperative in the region. The product range, systems as well as the initiative of the weavermembers has a right mix to make it a successful cooperative. The other two cooperatives are still in their nascent stages and with proper injection of capital and systems oriented capacity building they too can take the growth path.

| # | Head | 2008-09 | 2007-08 | Remarks |
|----|--|----------------------|-----------------------|---|
| 1 | Membership | 36 | 30 | 6 new members |
| 2 | Production in Meters | 13000 | 15000 | 30000 meters in 2.5 years |
| 3 | Sales | Rs. 5.3 lakhs | Rs. 7.3 lakhs | |
| 4 | Profit | Rs.0.9 lakh | Rs.1.3 lakhs | |
| 5 | Person days of work | 200 | 225 | |
| 6 | Member Funds | Rs. 1,22,453 | Rs. 86533 | Deposits, Savings and undistributed profits |
| 7 | Chitrika's Loan | Rs.3,11,247 Lakhs | Rs. 2,97,984 lakhs | |
| 8 | Average Monthly income through cooperative | Rs. 2100 | Rs. 2000 | Average of 100 meters in a month |
| 9 | Board meetings | 24 | 20 | One fixed and another for production planning |
| 10 | Member training | 1 | 1 | Cooperative management, quality, marketing |
| 11 | Cooperative Employee training | 1 | - | Hands on accounts training |
| 12 | Current collaboration for loans | 2 | - | DRDA for working capital loan (still exploring) |

I. Sri Umachandra Sekhara MACS (SUCCS) (Origin : November 2006)

II. Sri Nava Durga MACS (Origin: August 2008)

| # | Head | 2008-09 | Remarks |
|----|------------------------|-------------|------------------------------------|
| 1 | Membership | 10 | |
| 2 | Production in Meters | 1539 meters | 6 months |
| 3 | Sales | Rs. 45,153 | |
| 4 | Profit | Rs. 9134 | |
| 5 | Person days | 100 | For 10 weavers in a month |
| 6 | Member Funds | Rs.5250 | Deposits and share capital |
| 7 | Chitrika's Loan | Rs.1,05003 | Working capital, fixed and general |
| | | | loan |
| 8 | Average Monthly income | Rs. 1100 | Average of 50 meters in a month |
| 9 | Board meetings | 10 | |
| 10 | Member training | 1 | Exposure visit to markets |
| 11 | Cooperative Employee | 1 | Hands on accounts training |
| | training | | |

III. Etikoppaka MACS (Origin: October 2008)

| # | Head | 2008-09 | Remarks |
|---|------------------|------------|---|
| 1 | Membership | 11 | |
| 2 | Production value | Rs. 37262 | 6 months production |
| 3 | Sales | Rs. 39977 | Buyers in Hyderabad, Rs.60,000 worth orders in hand |
| 4 | Profit | | |
| 5 | Person days | 33 | Production of 3 days for 11 artisans |
| 6 | Member Funds | Rs.3375 | Deposits and share capital |
| 7 | Chitrika's Loan | Rs. 13,701 | As deposits from all the members have to mobilized |

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| 8 | Average Monthly income | Rs. 500 | 30% of the capacity |
|----|----------------------------------|---------|---|
| 9 | Board meetings | 8 | |
| 10 | Member training | 2 | Chennapatna exposure visit and cooperative management training |
| 11 | Cooperative Employee training | 1 | Accounting, quality |

2.3 Difference Made by Chitrika in the cooperatives

| # | Aspect | Then | Now |
|---|--|---|--|
| 1 | Cooperatives | 1 | 3 |
| 2 | Increase in local wages | - | 30% |
| 3 | Increase in the incomes of the members of the cooperatives | - | 30% |
| 4 | Pre-loom technology | Decentralized processes requiring more manpower, cost, time | New warping wheel Winding machine |
| 5 | Skills | Weaving | New varieties Accounting Computer skills Cooperative management skills Costing Marketing (to board of directors and employees) |
| 6 | Product | Plain, colour and check weaves | Complete change in the colour palette New checks and stripes New self-woven fabric Introduction of new yarn in the region - 2/60s and 2/40s Garmenting |
| 7 | Marketing | By traders | Marketing by cooperatives with the support of Chitrika to three states – Delhi, Karnataka, Andhra Pradesh |
| 8 | Income | Through wages | Through wages, profit and marketing commission |

3. LEARNINGS FROM THE FIELD AND BEYOND THE TEAM

In this section we present the learning of each team member of Chitrika.

Atchut – Cluster Coordinator

"As redundancy is high in nature, so also in the efforts put in forming people-owned institutions. In order to form one collective in a village focused efforts have to be put in at least four villages as the success rate is low. Connecting with other NGOs in the field is also important to take our work to another level. Finally, when working on livelihoods, institutional process does not involve just group formation - production and marketing aspects are key to the success of any livelihood intervention."

Savitri – Field Coordinator

"I have learnt how to support the members and the board in the internal management of the cooperative."

Rajeswari – Technology Manager

"I have learnt to work independently and there is a scope to work from the scratch to implementation. As I am from garmenting background, the work in Chitrika gave me scope to work on weaving technology."

Ravi – Office Assistant and Administration In-charge

"Learning from the SDTT funded market study has been immense for the organization."

Switha – CEO

"Developing integrated, localized and decentralized system is required to build flexibility in the structure to respond to dynamic needs of the environment. For scaling-up the initiatives, a one model, uni-dimensional structure need not be the solution."

4. FUNDING SOURCES AND APPLICATION

Apart from Sir Dorabji Tata Trust, Chitrika has been mostly funded by the resources generated through external assignments and revenues from cooperatives. Individual donors, online giving and voluntary work by individuals also contributed to the fund requirements of Chitrika.

Sources

| 000 | | | | | | |
|-----|-----------------|--------------|---|--|--|--|
| # | Source | Amount | Purpose | | | |
| 1 | SDTT | Rs.5 Lakhs | Market Study | | | |
| 2 | GIVE | Rs. 85,412 | Donations for cooperative | | | |
| 3 | Consulting | Rs. 3,70622 | UNDP, LANCO, ALCI | | | |
| 4 | Other Donations | Rs. 3,63,659 | CEO and others | | | |
| 5 | Other Incomes | Rs. 1,51,889 | Interest, service fee from cooperatives and organizations | | | |
| | Total | Rs. 14,71582 | | | | |

Application

| 744 | | | | | |
|-----|----------------------|--------------|---|--|--|
| # | Application | Amount | Details | | |
| 1 | Cluster Promotion | Rs. 93,983 | Cooperative promotion and monitoring | | |
| 2 | SDTT Market Study | Rs. 4,90,025 | Cotton handloom Market Study of AP | | |
| 3 | Staff Salaries | Rs. 4,64,100 | | | |
| 4 | Training of artisans | Rs. 1,42,322 | Etikoppaka, Devaravalasa, Boddam & Kumkam | | |
| 5 | Cooperative Support | Rs. 1,24,898 | Marketing, accounts, networking, sample development | | |
| | Total | | | | |

5. OVERALL PLAN VS. ACHIEVEMENT

5.1 In Chitrika

| - | | | | | |
|----|-------------------------------|--------|-------------|--|--|
| # | Aspect | Target | Achievement | Details | |
| 1 | Training Weaver youth in | 2 | 2 | - | |
| | Value-chain | | | | |
| 2 | Training Weaver youth in | 1 | - | - | |
| | alternative livelihoods | | | | |
| 3 | Collaboration with other | 1 | 1 | Completed | |
| | organizations – Lanco | | | | |
| 4 | Centralized marketing team at | 1 | - | Two marketing persons left and the | |
| | Chitrika | | | idea of centralized marketing has | |
| | | | | changed to decentralized team for a | |
| | | | | group of cooperatives | |
| 5 | Handloom Market Study – | 1 | 1 | One regional workshop remaining | |
| | SDTT | | | | |
| 6 | Training of artisan based | 1 | 1 | Training of staff of Government | |
| | NGOs | | | programme in Bihar | |
| 7 | Association with volunteers | 1 | 3 | ALCI voluntary time | |
| 8 | Research & implementation of | 2 | - | No exploration | |
| | new technology in handlooms | | | | |
| 9 | Handloom Weavers' Private | 1 | - | Idea still evolving | |
| | Company | | | | |
| 10 | Handloom Technology Center | 1 | - | Application has reached final round in | |
| | | | | NABARD – result awaited | |
| 11 | Long-term designers | 1 | - | Exploration in the process | |
| 12 | Institutional buyers | 4 | 1 | Charka MACS, Karnataka | |
| 13 | FCRA | 1 | - | In the process | |
| 14 | New financial sources | 15 | 3 lakhs | Individual donations and GIVE | |

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| | | lakhs | | donations proved good |
|----|---|-------|---|---|
| 15 | Website | 1 | - | Yet to be completed |
| 16 | Capacity Building of Staff – Trainings | 1 | - | Hands on exposure with the weavers' cooperatives |
| 17 | Reorganization of Board of Chitrika | 3 | 3 | Completed |
| 18 | Recruitment | 2 | 1 | Office assistant completed, marketing – two persons have joined and left |
| 19 | Traineeship students | 2 | 1 | IRMA |
| 20 | Improving the review system | 1 | 1 | Monthly review meeting and relevant documents are submitted in revised formats at Chitrika and cooperative level |
| 21 | Market Database | 1 | 1 | Completed but has to be revised |
| 22 | Library System | 1 | - | - |
| 23 | Inventory Management System | 1 | - | Manual System |
| 24 | Administrative Policy | 1 | 1 | Completed |

5.2 In Cooperatives

| # | Aspect | Target | Achievement | Details |
|----|-----------------------|--------|-------------|---|
| 1 | Zero-Defects System | 1 | - | |
| 2 | Computerized | 1 | - | |
| | Accounting System | | | |
| 3 | Local marketing and | 4 | 2 | No marketing persons currently in the |
| | accounts person | | | cooperatives |
| 4 | New product | 4 | 20 | |
| | development | | | |
| 5 | Frame looms | 1 | - | |
| 6 | Polyester yarn fabric | 1 | - | Currently under progress |
| 7 | Bank linkage for | 1 | - | Still exploring |
| | working capital | | | |
| 8 | Health and Life | 36 | 36 | Health insurance is not undertaken, but |
| | insurance | | | life, material and transit insurance is |
| | | | | completed |
| 9 | Cooperative Training | 8 | 2 | Cooperative Management and accounts |
| 10 | Yarn Bank | 1 | - | No funds |
| 11 | Garmenting Unit | 1 | - | No funds |
| 12 | Youth Trainings | 3 | - | No funds |
| 13 | Weavers reach | 100 | 90 | 2 cooperatives |
| 14 | Artisan Reach | 30 | 10 | 1 cooperative |
| 15 | Cooperatives | 5 | 3 | One lac and two weaver cooperatives |
| 16 | Yarn buying and | 1 | - | Incomplete |
| | selling system | | | |

6. WHY?

- New generation cooperative need support and encouragement for their ability to involve the owner-members more in the management. Some bankers and funders are skeptical about cooperatives and feel that they are more prone to politics, misappropriation, etc. Why separate lens are used for cooperatives and corporates when both of them are equally prone to all the negatives and corporates receive almost equal subsidy?
- Legal issues in peoples' life as well as in cooperatives are overwhelming. When working with new generation cooperatives, it is challenging to work with government which has been supporting cooperatives promoted under 1964 Act where the control of government over the cooperatives is immense. The discrimination against weavers' cooperatives promoted under Mutually Aided Cooperative Societies has to end and the cooperatives have to be funded based on the balance sheet and not the ACT under which they are registered.
- What about the livelihood literacy of the funders/bankers? When a funder or banker makes a decision of funding or not funding a proposal, is the onus not equally on the fund giving

organization to develop its capacity to understand the financial needs of the community? How to develop the learning dialogue between the two?

- Human resource issues in NGOs are still a challenge with increasing demands of the work quality as well as increasing levels of basic salary. With grant-giving taking a back seat for developed nations during times of recession, finding funding sources for maintaining the existing staff as well as some extra staff seems difficult.
- If consulting is increasingly becoming one of the important sources of revenue for NGOs and that income is taxable, how will this affect the suitability of the legal form of the NGOs to undertake consulting?
- Being clear about the objective of the organization as well as evolution of the objectives, is crucial for communicating the same to staff and the community. As an organization supporting cooperatives, especially in marketing, are we supporting the weaver or the market (consumer), has to be clear. Otherwise there is a danger of servicing just the market and not working on the uneven structure of the market.
- Markets for handlooms and handicrafts are still largely dependent on personal connections of the supporting/promoting organization and have not lent itself to standardization. In a way, this lends uniqueness to the object but may limit the market. Balancing between uniqueness and standardization is tricky as both have their pitfalls. But instead of developing new rules of standardization, why fall into the existing rules used for other products? How can this be achieved when addressing the issues of decentralized production processes and providing employment to artisans?
- What is the method of checking so called social enterprises that are anything but social? Terms of engagement, the profit realization to the artisans and dignity of the artisans, all are diluted when dealing with social enterprises that are "striving to give the producers a space in the market" – as claimed by them. Is social entrepreneurship a new form of institution/idea balancing social and economic objectives or is it another tool to convert public funded initiatives into private assets of few individuals -when grant is used during the promotion stages and later the institution is converted into private companies owned by promoting NGOs?

These questions are not just the reflections of Chitrika's team, but also a small portion of the annual report dedicated to seeking advice and may be possible solutions. Please feel free to mail your suggestions, feedback and may be possible solutions to chitrika@gmail.com.

7. IDENTITY

- Chitrika is registered under Andhra Pradesh Societies Act, 2001 on 5th October 2005. The registration number is 1603 of 2005. Memorandum of Association and Articles of Association are available on request
- Chitrika is registered under section 12A of the Income Tax Act, 1961 and with DIT (Exemptions), Andhra Pradesh under section 80G, valid till March 2009 (Reg.No. 1605-07)
- Chitrika is in the process of getting registered under Foreign Contribution (Regulation), Act, 1976. Field Investigations are under the process

Name and address of Bankers: Andhra Bank, Tirumalgherry branch, Karkhana, Secunderabad – 500009

Name and address of Auditors: Swamy and Sheshadri,

<u>Mission</u>

"Enhancing the livelihoods of the artisans in Andhra Pradesh"

<u>Vision</u>

Achieving economic and social well being of 1 lakh artisans by 2015

GOVERNANCE: DETAILS OF BOARD MEMBERS: (as on March 31st 2009)

| # | Name | Occupation/Designation |
|---|--------------------|--|
| 1 | Mr. V. Madhusudhan | Development Professional, Director Access Livelihoods |
| | Chairman | Consulting India Private Limited; has more than 10 years |
| | | of cooperative experience |
| 2 | Mr. Abhiram Katta | ACA, Presently perusing PGDBM in IIM Bangalore |

| | Treasurer | |
|---|----------------------------|--|
| 3 | Mrs. Vijaya Switha Grandhi | Development Professional, founder Chitrika, PGDRM |
| | Secretary | IRMA |
| 4 | Mr. Ashis Panda | Development Professional, has experience in organic |
| | | farming |
| 5 | Mr. Rajendra Shaw | Communication Professional, Founding member of |
| | | Center for Development Communication (CDC), |
| | | Hyderabad |
| 6 | Mr. Gopi Krishna | Development Professional and is a Project Manager in |
| | | Shramik Kala, Belguam |
| 7 | Ms. Jhansi | Development Professional, has experience in tribal |
| | | livelihoods. Currently with Irrigation Department |

Chitrika board met thrice in the FY 08-09 on 27th May 2008, October 26th 2008, January 18th 2009

- A board rotation policy exists and is practiced
- * The board approves programmes, budgets, annual plan and audited financial statements. The board ensures organization's compliance with laws and regulations

ACCOUNTABILITY AND TRANSPARENCY

- No remuneration, sitting fee or any other form of compensation has been paid since inception of Chitrika to any board member except the CEO
- The following reimbursements have been made to board members:
 - 0
 - Traveling expenses to attend board meetings Rs.3512 to Mr. Ashis Panda Traveling expenses to Ms. Vijaya Switha Grandhi, CEO during the year for 0 monitoring field activities and training - Rs. 17868
 - No other reimbursement have been made to any board member 0
- CEO's remuneration: Rs. 2,40,000 per annum
- Remuneration of three highest paid staff members
 - o Rs.20,000/- p.m.
 - Rs.15,000/- p.m. 0
 - o Rs.8000/- p.m.
- Remuneration of lowest paid staff member: Rs.3500/- p.m.
- Staff Details: (as on March 31st 2008)

| Gender | Paid Full Time | Paid Part Time | Paid Consultants | Unpaid Volunteers |
|--------|----------------|----------------|------------------|-------------------|
| Male | 3 | 1 | 0 | 0 |
| Female | 3 | 0 | 0 | 0 |

- All directors are volunteers giving their time pro bono. They are not included in the details above except the CEO
- Distribution of staff according to salary levels

| Slab of gross salary (in Rs) plus benefits paid to staff (per month) | Male staff | Female staff | Total staff |
|--|------------|--------------|-------------|
| Less than 5000 | 1 | 1 | 2 |
| 5,000 - 10,000 | 1 | 1 | 2 |
| 10,000 – 25,000 | 2 | 1 | 3 |
| 25,000 - 50,000 | | | |
| 50,000 - 1,00,000 | | | |
| Greater than 1,00,000 | | | |

- Total cost of national travel by all staff during the year: Rs. 117241 only
- Total cost of international travel by all staff during the year: Nil

FINANCIAL STATEMENTS 2008-09

| RECEIPTS | GRANTS | OTHERS | TOTAL | EXPENDITURE | GRANTS | OTHERS | TOTAL |
|------------------------|-----------|-----------|-----------|-------------------------------------|-----------|-----------|-----------|
| TO OPENING BALANCES: | | | | | | | |
| CASH ON HAND | 0.00 | 2006.50 | 2006.50 | BY SALARIES | 227520.00 | 235014.00 | 462534.00 |
| CASH AT BANK | | | | BY CONSULTING CHARGES | 71270.00 | 43007.00 | 114277.00 |
| Andhra Bank, Hyd (FF) | 0.00 | 1000.00 | 1000.00 | BY TRAINING EXPENSES | 79822.00 | 66860.00 | 146682.00 |
| Andhra Bank, Hyd(LF) | 5388.00 | 0.00 | 5388.00 | BY TRAVELLING EXPENSES | 17670.00 | 99571.00 | 117241.00 |
| TO TELEPHONE DEPOSIT R | 0.00 | 2500.00 | 2500.00 | BY OFFICE RENT | 1000.00 | 12500.00 | 13500.00 |
| TO LOAN MR. RAMANUJAM | 4000.00 | 41000.00 | 45000.00 | BY POSTAGE | 2838.00 | 26395.00 | 29233.00 |
| TO ADVANCES - E'VALASA | 0.00 | 10000.00 | 10000.00 | BY PROFESSIONAL CHARGES | 2500.00 | 0.00 | 2500.00 |
| TO FDR MATURED | 500000.00 | 0.00 | 500000.00 | BY GRANTS UTILISED - SDIT | 484018.00 | 0.00 | 484018.00 |
| TO GRANTS - INTEREST | 10317.00 | 0.00 | 10317.00 | BY AUDIT FEE | 5000.00 | 0.00 | 5000.00 |
| TO DONATIONS | 471521.00 | 0.00 | 471521.00 | BY PRINITNG & STATIONARY | 0.00 | 12938.00 | 12938.00 |
| TO OTHER INCOME | 4327.00 | 95849.00 | 100176.00 | BY MISCELLNEOUS EXPENSES | 0.00 | 9726.00 | 9726.00 |
| TO CONSULTING INCOME | 0.00 | 385622.00 | 385622.00 | BY BANK CHARGES | 0.00 | 494.00 | 494.00 |
| TO SERVICE INCOME | 0.00 | 39678.00 | 39678.00 | BY TELEPHONE | 0.00 | 2554.00 | 2554.00 |
| TO INTEREST | 0.00 | 1718.00 | 1718.00 | BY OFFICE MAINTENANCE | 0.00 | 5422.00 | 5422.00 |
| TO MISC. RECOVERIES | 4021 | 960.50 | 4981.50 | BY SUPPORT TO DEVARVALASA | 0.00 | 16954.00 | 16954.00 |
| TO ACCOUNTS PAYABLE | 120261.00 | 0.00 | 120261.00 | TO ADVANCES | 180526.00 | 0 | 180526.00 |
| TO ADVANCES | 0.00 | 180526.00 | 180526.00 | | | | |
| | | | | BY TABLES | 7100.00 | 0 | 7100.00 |
| | | | | BY RENT DEPOSIT | 0.00 | 12000.00 | 12000.00 |
| | | | | BY TAX DEDUCTED AT SOURCE | 0.00 | 4520.00 | 4520.00 |
| | | | | BY ADVANCES | 0.00 | 157421.00 | 157421.00 |
| | | | | BY ADVANCES PAYABLE REV | 0.00 | 1732.00 | 1732.00 |
| | | | | BY STAFF ADVANCES | 0.00 | 450.00 | 450.00 |
| | | | | BY CLOSING CASH BALANCES | | | |
| | | | | CASH ON HAND | 7379.00 | 302.00 | 7681.00 |
| | | | | CASH AT BANK | 33192.00 | 53000.00 | 86192.00 |
| TOTAL | 0.00 | 180526.00 | 180526.00 | TOTAL | 228197.00 | 229425.00 | 457622.00 |
| | | | | | | | |

| | | | CHITRIKA, HYD | DEF | RABAD | | | |
|---------------------------|-----------|------------|---------------|-----|------------------------------|-----------|-----------|------------|
| INCOME | | NDITURE ST | ATEMENT FOR | TH | HE PERIOD ENDED 31ST MARCH 2 | 2009 | | |
| EXPENDITURE | GRANTS | OTHERS | TOTAL | - | INCOME | GRANTS | OTHERS | TOTAL |
| | AMOUNT | AMOUNT | AMOUNT | | | AMOUNT | AMOUNT | AMOUNT |
| | Rs. | Rs. | Rs. | | | Rs. | Rs. | Rs. |
| TO SALARIES | 227520.00 | 235014.00 | 462534.00 | | BY GRANTS - SDIT (Interest) | 10317.00 | 0.00 | 10317.00 |
| TO CONSULTING CHARGES | 71270.00 | 43007.00 | 114277.00 | | BY DONATIONS | 471521.00 | 0.00 | 471521.00 |
| TO TRAINING EXPENSES | 79822.00 | 66860.00 | 146682.00 | | BY OTHER INCOME | 4327.00 | 95849.00 | 100176.00 |
| TO TRAVELLING EXPENSES | 17670.00 | 99571.00 | 117241.00 | | BY CONSULTING INCOME | 0.00 | 385622.00 | 385622.00 |
| TO OFFICE RENT | 1000.00 | 12500.00 | 13500.00 | | BY SERVICES INCOME | 0.00 | 39678.00 | 39678.00 |
| TO POSTAGE | 2838.00 | 26395.00 | 29233.00 | | BY INTEREST | 0.00 | 1718.00 | 1718.00 |
| TO PROFESSIONAL CHARGES | 2500.00 | 0.00 | 2500.00 | | BY MISCELLENOUS RECOVERIES | 4021.00 | 960.50 | 4981.50 |
| TO GRANTS UTILISED - SDIT | 484018.00 | 0.00 | 484018.00 | | BY EXCESS OF EXPENDITURE | | | |
| | | | | | OVER INCOME | 403852.00 | 7607.50 | 411459.50 |
| TO AUDIT FEE | 5000.00 | 0.00 | 5000.00 | | | | | |
| TO PRINTNG & STATIONARY | 0.00 | 12938.00 | 12938.00 | | | | | |
| TO MISCELLNEOUS EXPENSES | 0.00 | 9726.00 | 9726.00 | | | | | |
| TO BANK CHARGES | 0.00 | 494.00 | 494.00 | | | | | |
| TO TELEPHONE | 0.00 | 2554.00 | 2554.00 | | | | | |
| TO OFFICE MAINTENANCE | 0.00 | 5422.00 | 5422.00 | | | | | |
| TO SUPPORT TO DEVARVALAS | 0.00 | 16954.00 | 16954.00 | | | | | |
| TO DEPRECIATION | 2400.00 | 0.00 | 2400.00 | | | | | |
| TOTAL | 894038.00 | 531435.00 | 1425473.00 | | TOTAL | 894038.00 | 531435.00 | 1425473.00 |
| | | | | _ | | 0.00 | 0.00 | 0.00 |

CHITRIKA, HYDERABAD

BALANCE SHEET AS AT 31ST MARCH 2009

| OPENING BALANCE 749013.00 COMPUTER 3370.00 3370.00 2022 1348.00 OVER INCOME 411459.50 337553.50 ESS: DEPRECIATION 2000.00 1348.00 LOANS: FURNTURE 2000.00 1800.00 1800.00 MR RAMANUJAM 45000.00 TABLES 7100.00 1800.00 MR. R.K.ANIL 80000.00 125000.00 LESS: DEPRECIATION 6922.00 CURRENT LIABILITIES CURRENT ASSETS 7100.00 10070.00 ADVANCES 1708.50 1708.50 I I | LIABILITIES | Amount(Rs) | Amount(Rs) | ASSETS | Amount(Rs) | Amount(Rs) |
|--|-----------------------------|------------|------------|--------------------|------------|------------|
| LESS: EXCESS OF EXPENDITURE OVER INCOME 411459.50 411459.50 337553.50 LOANS: MR RAMANUJAM 45000.00 MR. R.K.ANIL CURRENT LIABILITIES & PROVISIONS: ADVANCES REFUNDABLE 1708.50 ACCOUNTS PAYABLE 120261.00 121969.50 LESS: DEPRECIATION 200.00 121969.50 LESS: DEPRECIATION 200.00 LESS: DEPRECIATION 200.00 18 | CAPITAL FUND: | | | FIXED ASSETS: | | |
| OVER INCOME 411459.50 337553.50 FURNTURE 2000.00 2000.00 LOANS: FURNTURE 2000.00 200.00 1800.00 MR RAMANUJAM 45000.00 TABLES 7100.00 6922.00 MR. R.K.ANIL 80000.00 125000.00 125000.00 178.00 6922.00 CURRENT LIABILITIES CURRENT ASSETS 10070.00 10070.00 10070.00 ADVANCES 1708.50 ADVANCES 455405.00 10070.00 REFUNDABLE 120261.00 121969.50 DEPOSITS 25175.00 CASH IN HAND 7681.00 7681.00 574453.00 | OPENING BALANCE | 749013.00 | | COMPUTER | 3370.00 | |
| LOANS: MR RAMANUJAM MR RAMANUJAM MR R. R.K.ANIL CURRENT LIABILITIES & PROVISIONS: ACCOUNTS PAYABLE I 1070.00 120261.00 MR I 121969.50 MR RAMANUJAM MR RAMANUJAM 45000.00 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 121969.50 120261.00 121969.50 120261.00 121969.50 120261.00 121969.50 1219 | LESS: EXCESS OF EXPENDITURE | | | LESS: DEPRECIATION | 2022 | 1348.00 |
| LOANS: MR RAMANUJAM 45000.00 MR. R.K.ANIL 45000.00 MR. R.K.ANIL 80000.00 CURRENT LIABILITIES & PROVISIONS: ADVANCES REFUNDABLE 1708.50 ACCOUNTS PAYABLE 120261.00 LESS:DEPRECIATION 178.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 125000.00 CURRENT ASSETS LOANS & ADVANCES ADVANCES 455405.00 DEPOSITS 25175.00 CASH IN HAND 7681.00 CASH AT BANK 86192.00 | OVER INCOME | 411459.50 | | | | |
| LOANS: MR RAMANUJAM MR. R.K. ANIL CURRENT LIABILITIES & PROVISIONS: ADVANCES REFUNDABLE ACCOUNTS PAYABLE I 120261.00 I 2200.00 I 25000.00 I 2000.00 I 2000.00 I 25000.00 I 2000.00 I 2000.00 I 2000.00 I 25000.00 I 2000.00 I 2000.00 I 2000.00 I 2000.00 I 25000.00 I 2000.00 I 2000.00 I 25000.00 I 2000.00 I 2000 | | | 337553.50 | | | |
| LOANS: MR RAMANUJAM MR. R.K. ANIL 45000.00 80000.00 TABLES LESS:DEPRECIATION 7100.00 178.00 6922.00 CURRENT LIABILITIES & PROVISIONS: ADVANCES REFUNDABLE 10070.00 10070.00 10070.00 125000.00 125000.00 125000.00 10070.00 10070.00 CURRENT ASSETS ADVANCES REFUNDABLE 1708.50 ADVANCES 455405.00 10070.00 ACCOUNTS PAYABLE 120261.00 121969.50 DEPOSITS DEPOSITS 25175.00 25175.00 CASH IN HAND 7681.00 6922.00 6922.00 574453.00 | | | | FURNTURE | 2000.00 | |
| MR RAMANUJAM 45000.00 TABLES 7100.00 6922.00 MR. R.K.ANIL 125000.00 125000.00 10070.00 10070.00 CURRENT LIABILITIES CURRENT ASSETS 10070.00 10070.00 & CURRENT ASSETS LOANS & ADVANCES 10070.00 ADVANCES 1708.50 ADVANCES 455405.00 REFUNDABLE 120261.00 121969.50 DEPOSITS 25175.00 ACCOUNTS PAYABLE 121969.50 DEPOSITS 25175.00 CASH IN HAND 7681.00 574453.00 574453.00 | | | | LESS:DEPRECIATION | 200.00 | 1800.00 |
| MR. R.K.ANIL 80000.00 125000.00 LESS:DEPRECIATION 178.00 6922.00 CURRENT LIABILITIES CURRENT ASSETS CURRENT ASSETS 10070.00 PROVISIONS: ADVANCES ADVANCES 455405.00 10070.00 ACCOUNTS PAYABLE 1708.50 ADVANCES 455405.00 25175.00 25175.00 LOANS & ADVANCES DEPOSITS 25175.00 25175.00 574453.00 | LOANS: | | | | | |
| CURRENT LIABILITIES 125000.00 CURRENT ASSETS 10070.00 & PROVISIONS: ADVANCES LOANS & ADVANCES 10070.00 ACCOUNTS PAYABLE 1708.50 ADVANCES 455405.00 10070.00 ACCOUNTS PAYABLE 120261.00 121969.50 DEPOSITS 25175.00 25175.00 CASH IN HAND 7681.00 CASH AT BANK 86192.00 574453.00 | MR RAMANUJAM | 45000.00 | | TABLES | 7100.00 | |
| CURRENT LIABILITIES & PROVISIONS: ADVANCES REFUNDABLE1708.50 120261.00CURRENT ASSETS LOANS & ADVANCES10070.00ACCOUNTS PAYABLE1708.50 120261.00ADVANCES455405.00 25175.00455405.00 25175.00121969.50DEPOSITS CASH IN HAND CASH AT BANK7681.00 86192.00574453.00 | MR. R.K.ANIL | 80000.00 | | LESS:DEPRECIATION | 178.00 | 6922.00 |
| CURRENT LIABILITIES & PROVISIONS: ADVANCES REFUNDABLECURRENT ASSETS LOANS & ADVANCESInternational LOANS & ADVANCESACCOUNTS PAYABLE1708.50 120261.00ADVANCES455405.00 25175.00121969.50DEPOSITS CASH IN HAND25175.00 7681.00CASH AT BANK86192.00574453.00 | | | 125000.00 | | | |
| &CURRENT ASSETSIPROVISIONS: ADVANCES REFUNDABLE1708.50LOANS & ADVANCESACCOUNTS PAYABLE120261.00ADVANCES121969.50DEPOSITS25175.00CASH IN HAND7681.00CASH AT BANK86192.00574453.00574453.00 | | | | | | 10070.00 |
| PROVISIONS: ADVANCES REFUNDABLE1708.50LOANS & ADVANCESIndexACCOUNTS PAYABLE120261.00ADVANCES455405.00121969.50DEPOSITS25175.00CASH IN HAND7681.00CASH AT BANK86192.00574453.00 | | | | | | |
| ADVANCES REFUNDABLE 1708.50 ACCOUNTS PAYABLE 120261.00 121969.50 CASH IN HAND 7681.00 CASH AT BANK 86192.00 574453.00 | - | | | | | |
| REFUNDABLE 1708.50 ACCOUNTS PAYABLE 120261.00 ADVANCES 455405.00 121969.50 DEPOSITS 25175.00 25175.00 CASH IN HAND 7681.00 645102.00 CASH AT BANK 86192.00 574453.00 | | | | EUANS & ADVANCES | | |
| 121969.50 DEPOSITS 25175.00 CASH IN HAND 7681.00 CASH AT BANK 86192.00 574453.00 | REFUNDABLE | 1708.50 | | | | |
| CASH IN HAND 7681.00 CASH AT BANK 86192.00 574453.00 | ACCOUNTS PAYABLE | 120261.00 | | ADVANCES | 455405.00 | |
| CASH AT BANK 86192.00 574453.00 | | | 121969.50 | DEPOSITS | 25175.00 | |
| 574453.00 | | | | CASH IN HAND | 7681.00 | |
| | | | | CASH AT BANK | 86192.00 | |
| 584523.00 584523.00 | | | | | | 574453.00 |
| | | | 584523.00 | | | 584523.00 |
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